# FOR INFORMATION

### MARKETING AND EXTERNAL RELATIONS

# BOARD OF TRUSTEES REPORT

#### **WINTER 2020**

Dr. Marcie Dishman, Associate Vice President of Marketing and External Relations



### MARKETING AND PUBLIC AFFAIRS



Updated design of ads, booklets, brochures, posters, postcards, and other materials for promotion of college programs, offerings, events, and activities







Annual Report











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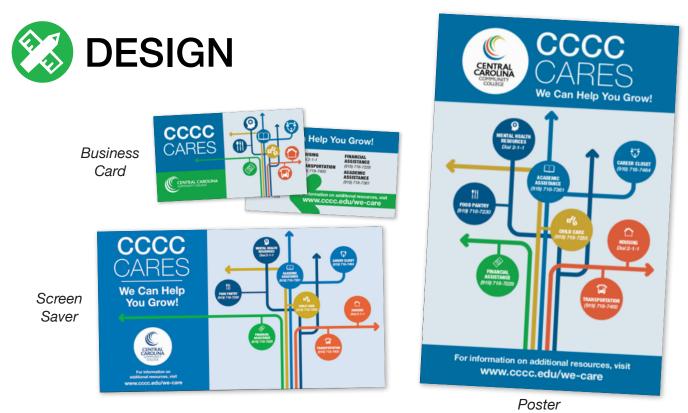
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Invitations

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#### Promoted the college and its offerings through print and online methods



Media coverage on all aspects of the college



Creation of new web pages





**Online Advertisements** 



Twitter: As of January 15, the CCCC Twitter has 2,053 followers and earned 30.4K impressions over the past 28-day period.



Facebook: As of January 15, the CCCC Facebook had 11,441 followers compared to 11,613 for Fayetteville Tech CC, 10,355 for Pitt CC, and 7,226 for Sandhills CC.



Instagram: The CCCC Instagram page is now active and growing with 394 followers.



YouTube: The CCCC YouTube page continues to publish college videos, including the 4C Visions television show showcasing various aspects of the college.

## **INDUSTRY SERVICES**

# **COMMUNITY CONNECTIONS**

» Customized Training Program (CTP) Project Activity: (July 8, 2019 – December 18, 2019)

- Since July 8, there have been **250 registrations** (trainees) for **40 classes** representing **460 hours of customized training** with A.D. Tubi USA, Inc., Coty, GKN, Marelli, Mountaire Farms, Pfizer, and Pilgrim's Pride.
- Other classes are being scheduled for Coty, GKN, Marelli, Mountaire Farms, Pfizer, and Pilgrim's Pride. New projects coming on will increase that schedule.
- Current projects by county

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A.D. Tubi USA, Inc. MAS Acme Mountaire Farms	Bulldog Hose Company	Conveyor Technologies (CTI) Coty GKN Marelli Pfizer Pilgrim's Pride		
Projects in planning	3M (Chatham) Bharat Forge (Lee) Caterpillar (Lee) KriGen (Harnett) Pallet Consultants (Harnett) Pentair (Lee)			
Projects closing	Caterpillar Pentair Pool and Spa Southern Veneer Specialty Products Zurn			

» The Howard-James Industry Training Center celebrated 10,000 hours of customized training on October 17.



» Industry Services participated in the quarterly Chatham Industry and Workforce meeting in December. The team is working on a business resource guide, as well as a document listing all industry in the Chatham service area, including contact information, product line, business information, etc. A survey will also be distributed in early 2020 to gather information regarding workforce needs and challenges.

# NEW PROGRAMS/PROCESSES

- » Ran two Simulated Work Environment (SWE) events for Anchor Coupling through Wayne Community College's CTP program. A SWE for TeamWorks is scheduled in January through Durham Tech.
- » Offered an open enrollment MIG welding class for industry employees that ran from November 5 until December 19. The class allows incumbent employees to bid on welding or maintenance jobs in their organizations. Twelve employees from 6 different industries participated.
- » Industry Services met with Distance Education in December to discuss starting online training for critical industry audiences (i.e., maintenance). Another meeting is scheduled for early 2020 to discuss ToolingU (online maintenance skills training) access and process for connecting. With a shortage of maintenance candidates and needing mechanics to re-train in electrical skills, online access to training would limit the impact of releasing employees for seated classes and allow CCCC to utilize a hybrid model.
- » Met with Bharat Forge to discuss initial hiring and training. In addition, it has been approved to hire a full-time coordinator through CTP funding to help with this project, and interviews will be conducted in mid-February. A timeline for activities (recruiting, hiring, training in India and Germany, etc.) has been developed, including information sessions that were held on December 2 to assist in recruiting the initial twelve employees to be trained in Germany.



- » Continued to work with Elizabeth Ellis, NC Biotechnology Center Contract Consultant Veterans Workforce Outreach/Programs, to set up and run BioWork for transitioning veterans. The first group of trainees, along with Pfizer new hires, began December 16 and graduated on January 17.
- » Developed and launched a webpage specifically for Biopharma training and education at CCCC. Individuals can visit cccc.edu/biowork to learn about career opportunities, course information, and registration information.



# **SMALL BUSINESS CENTERS**

# **COMMUNITY CONNECTIONS**

- » Terri Brown (Lee SBC) completed the Women's Entrepreneurship Certification from Cornell University. This fulfills the final requirement in order to have SBC Director level 3 certification.
- » Harnett SBC hosted a Lunch & Learn series with the Lillington Chamber.
- » Triangle South Enterprise Center hosted its annual Christmas luncheon in December. The event was well attended.
- » Harnett SBC met with NC Cooperative Extension about the possibility of partnering for seminars/workshops for AgTourism and/or AgBusiness.



» The Real Investment in Sanford Entrepreneurs (RISE) program has 30 applicants. Additionally, the workbook for RISE participants has been completed. The program will officially begin on January 29.



- » Harnett SBC provided an introduction of the Small Business Centers & Triangle South Enterprise Center resources to the CCCC Barbering students in Harnett County. The SBC is working with the instructor to develop a small business development seminar for advanced students.
- » Harnett SBC is working on a new website design and marketing materials for the Dunn Committee of 100.



#### Small Business Center Counseling



### TRIANGLE SOUTH WORKFORCE DEVELOPMENT BOARD (TSWDB)



» TSWDB held its annual Awards Banquet on December 4. The event celebrated the success of program participants and community partners. As part of the awards, Mountaire Farms was recognized as Outstanding Employer of the Year.



- » Stephen Barrington, a former Business Services representative, has been named economic director of Sampson County. TSWDB has been working with Mr. Barrington in an effort to help drive strong alignment between the Board and Sampson EDC from the start.
- » TSWDB recently met with career center managers to review feedback from an employer panel. Several actionable items were identified, and center managers will work with the TSWDB team on deliverables.
- » TSWDB is leading an effort for a statewide business services summit.
- » The next TSWDB meeting will be held on February 20 at the Harnett Main Campus.



» TSWDB has a newly created position of Finish Line Grant Coordinator. The position will be full-time, time-limited and will provide oversight for the Finish Line Grant program. The selected candidate will begin in February.



» TSWDB staff and all NCWorks Career Center Managers were recently recognized for meeting NCWorks Career Center certification. All centers in the TSWDB service area are now certified as Tier 1 career centers.

